

## Of General Interest

### NATIONAL DRUG TRADES CONFERENCE.

PROCEEDINGS OF ANNUAL MEETING HELD AT THE NEW WILLARD HOTEL,  
WASHINGTON, D. C., DECEMBER 10, 1914.

President Wallace called the meeting to order at 10:30 a. m.

The Secretary called the roll of delegates duly accredited from their respective organizations.

*American Pharmaceutical Association:*

John C. Wallace, New Castle, Pa.  
Samuel L. Hilton, Washington, D. C.  
J. H. Beal, Urbana, Ill.

*National Wholesale Druggists' Association:*

Charles A. West, Boston, Mass. (absent).  
C. Mahlon Kline, Philadelphia, Pa.  
George W. Lattimer, Columbus, Ohio, represented by F. E. Holliday.

*National Association of Retail Druggists:*

Samuel C. Henry, Philadelphia, Pa.  
J. H. Rehffuss, Brooklyn, N. Y.  
J. F. Finneran, Boston, Mass. (absent).

*American Association of Pharmaceutical Chemists:*

Willard P. Stearns, Chicago, Ill., represented by George C. Hall, Brooklyn, N. Y.  
Dr. W. C. Abbott, Chicago, Ill., represented by Dr. Alfred S. Burdick, Chicago, Ill.  
R. C. Stofer, Norwich, N. Y.

*National Association of Manufacturers of Medicinal Products:*

Adolph G. Rosengarten, Philadelphia, Pa.  
Dr. A. R. L. Dohme, Baltimore, Md.  
Charles M. Woodruff, Detroit, Mich.

The minutes of the last meeting of the Conference were approved as printed.

The privilege of the floor was extended to Dr. W. C. Woodward, of Washington, D. C., representing the American Medical Association; Dr. M. I. Wilbert representing the Public Health Service, and Mr. J. Fred Windolph, of the Norwich Pharmacal Company.

The following report of the proceedings of the Executive Committee was read.

REPORT OF THE EXECUTIVE COMMITTEE.

A Meeting of the Executive Committee of the National Drug Trade Conference was held at the New Willard Hotel, Washington, D. C., December 9, 1914 in pursuance of a call of the President.

Meeting called to order by Chairman John C. Wallace at 11:45 a. m.

Present: John C. Wallace, Chairman; Charles M. Woodruff, Secretary; Samuel C. Henry, alternate for James F. Finneran; C. Mahlon Kline, and R. C. Stofer.

The minutes of the last meeting were read and approved.

Mr. Samuel C. Henry then presented his credentials as alternate for Mr. Finneran, and they were duly accepted.

Mr. Kline moved that a committee of three be appointed by the Chairman to draft a resolution respecting the matter of a regulation admitting medicinal poisons to the mails and report same to the afternoon session.

Motion seconded, put to vote and carried.

The Chairman appointed Messrs. Kline, Henry and Woodruff as such committee.

The following communication from the Council of the American Pharmaceutical Association was then read:

"At a meeting of the Council of the American Pharmaceutical Association held August 29, 1914, the following resolution passed by the House of Delegates and referred to the Council was approved:

"That the American Pharmaceutical Association instruct its representatives in the National Drug Trade Conference to act immediately in connection with the representatives of the large branches of the drug trade in the Drug Conference to draft at the earliest possible moment a bill to reform the present patent rights, registration of the names of drugs and the granting of sole right to sell certain drugs to the people of the United States, suitable to the best interests of the Drug Trade in the United States, and to urge its passage at the earliest possible opportunity, and the support of the A. Ph. A. is hereby pledged to such reform."

"The action of the Council was approved by the Association at the following general session."

Mr. Kline moved that the communication be referred to the Conference with the recommendation that the Conference appoint a special committee to consider the matter, and report at the next called meeting of the Conference.

Motion carried.

Secretary-Treasurer Woodruff then read the following financial statement:

<i>Receipts.</i>		
Balance on hand Jan. 9, 1914.....	\$135.55	
Sept. 4, 1914, by amount charged National Association envelopes....	2.34	
		\$137.89
<i>Expenditures.</i>		
Jan. 13. Stenographer at New Willard.....	.50	
Feb. 2. Postage, 100 2's.....	2.00	
Feb. 18. Postage, 100 1's.....	1.00	
Feb. 28. Parke, Davis & Co., for mailing packages.....	.55	
March 2. 200 Reprints, January meeting.....	6.50	
March 5. Postage, 100 1's.....	1.00	
March 30. Parke, Davis & Co. for mailing brief on Harrison Bill to members of Congress.....	4.28	
April 8. 1000 printed briefs on Harrison Bill.....	20.00	
April 24. Postage, 100 2's.....	2.00	
Aug. 17. Postage, 50 2's.....	1.00	
Sept. 4. Parke, Davis & Co.'s bill of March 5th for printing stationery.....	9.24	
Sept. 4. Parke, Davis & Co.'s bill of April 9, 1914, for printing resolutions of the Conference.....	13.76	
Sept. 10. Telegram sent Aug. 26th to J. Hampton Moore, Washington, D. C.....	.96	
Sept. 15. Postage, 50 2's.....	1.00	
Oct. 8. Postage, 25 2's.....	.50	
Nov. 7. Mr. Brokmeyer for telegrams sent, to Aug. 28th inclusive....	28.29	
Dec. 3. Telegram sent to Senator Townsend and Congressman Doremus respecting the Stamp Tax Bill.....	4.58	
		97.16
Balance on hand December 4, 1914.....		\$40.73

A communication from the Philadelphia Drug Exchange was received, and referred to the Conference.

The Committee then adjourned to meet in the Gridiron Room at 4 p. m.

The Executive Committee met pursuant to adjournment at the Gridiron Room, December 9, 1914, 4 p. m.

Present: The entire committee.

The minutes of the forenoon meeting were read and approved.

The special committee appointed to frame a resolution on a medicinal poison regulation then offered the following:

*Resolved*, That the National Drug Trade Conference hereby renews the representations and recommendations it has made in the past respecting the mailing of medicines containing poisons not outwardly or of their own force dangerous, and urges upon the Postmaster General the necessity of immediately promulgating a regulation in accordance with the letter and spirit of Section 217 of the United States Criminal Code, that will permit of the economical and prompt distribution of some of the most valuable medicinal agents which are now denied the mails, and for the lack of which in the hands of the medical profession and drug trade, particularly in small places, inaccessible to express offices, human health and even life is often imperilled.

*Resolved*, That the Secretary be and he is hereby instructed to send a copy of this Resolution to the Postmaster General.

C. MAHLON KLINE,  
S. C. HENRY,  
CHARLES M. WOODRUFF.

Prof. Beal moved that the resolutions be approved by the Committee and referred to the Conference with the recommendation that they be adopted.

Motion carried.

The probability of the Revision Committee of the United States Pharmacopœia adopting the cylinder-shaped, separately-wrapped bichloride of mercury pastille of the German Pharmacopœia was discussed by Dr. Dohme, Prof. Beal, Mr. Kline and others.

Mr. Kline moved that a special committee of three be appointed to frame a protest against the plan and present same to the Conference at its meeting.

Motion carried.

The Chairman appointed Mr. Kline, Dr. Dohme, and Prof. Beal as such committee.

Chairman Wallace asked if there was any objection on the part of any member to his inviting a representative of the Public Health Service, and a representative of the American Medical Association to meet with the Conference to-morrow. No member of the Committee objected.

Prof. Beal moved that the Executive Committee recommend that the Conference invite the Proprietary Association of America to send three delegates to the Conference in accordance with Section (2) of the Code of Rules and Regulations of the Conference.

Motion carried.

Prof. Beal moved that Mr. Henry, Mr. Stofer, and Mr. Woodruff be appointed a special committee to confer with Mr. Talbot, of the Internal Revenue Department, respecting forms of order blanks under the Harrison Bill.

Motion carried.

After some remarks of general interest, the meeting then adjourned to meet again at the call of the Chairman.

Report received and ordered printed in the proceedings of the Conference.

Dr. A. R. Dohme moved the adoption of the following resolution:

*Resolved*, That this Conference go on record as favoring a revision of the United States Patent and Trademark Laws, and that in accordance with the recommendation of the Executive Committee a committee of five be appointed to carefully consider the entire question after conferring with other National organizations that are similarly considering the same and report back their findings to a subsequent meeting of this Conference.

Motion carried.

The President appointed as such committee: Dr. A. R. L. Dohme, Mr. J. H. Rehffuss, Mr. George W. Lattimer, Prof. James H. Beal, and Mr. R. C. Stofer.

The financial report of the Secretary, as contained in the report of the Executive Committee, was read and approved.

Mr. Henry moved that the resolution recommended by the Executive Committee respecting a regulation admitting medicinal poisons to the mails be adopted.

Motion carried.

The special committee appointed by the Executive Committee to present a resolution to the Conference respecting the probable adoption by the Revision Committee of the United States Pharmacopœia of the mercury bichloride pastille of the German Pharmacopœia then offered the following:

WHEREAS, We are informed that the Revision Committee are considering favorably for adoption in the next edition of the U. S. Pharmacopœia the German standard for Bichloride Tablets, and

WHEREAS, We believe that the German standard which is a cylindrical tablet colored pink and wrapped individually in paper would be dangerous to the public health inasmuch as candies are often of similar shape and are so wrapped, and also that the wrapping of the tablets would be detrimental to the health of the employe engaged in the work.

THEREFORE, Be it resolved that the National Drug Trade Conference go on record as opposed to this standard for bichloride tablets and that a copy of this resolution be sent to each member of the Revision Committee.

C. MAHLON KLINE, Chairman.

J. H. BEAL,

A. R. L. DOHME.

Dr. Burdick moved the adoption of the resolution.

Motion carried.

Prof. James H. Beal then moved that the recommendation of the Executive Committee that the Proprietary Association of America be invited to send three delegates to the Conference in accordance with Section (2) of the Code of Rules and Regulations be approved and that the Secretary be instructed to send such invitation.

Motion seconded and unanimously carried.

Mr. Rosengarten moved that the Secretary be instructed to invite the American Medical Association to send three delegates to the Conference in accordance with Section (2) of the Code of Rules and Regulations.

Motion carried.

The communication received from the Philadelphia Drug Exchange and referred to the Conference by the Executive Committee was then taken up, and discussed, and Mr. Kline moved that a committee of three be appointed to draft a suitable resolution and present same to the Conference at its afternoon session.

Motion carried.

The President then appointed the following nominating committee: Mr. Rehffuss, Prof. Beal, Mr. Rosengarten, Mr. Holliday and Dr. Burdick.

Mr. Henry inquired if any member could authoritatively inform him whether a druggist who sold some items on a commission basis could be taxed as a commission merchant. The Secretary expressed the opinion that he could not, and Mr Brockmeyer, who was present, read an analogous ruling confirming the Secretary's opinion.

Mr. Rehffuss moved that a special committee be appointed to file a protest with the Treasury Department against the double, and possible treble and quadruple taxation resulting from compelling the retail druggist to stamp packages he puts up from bulk packages already stamped and placed on his shelves.

Motion carried.

The President appointed Mr. Holliday, Mr. Rehffuss and Mr. Henry as such committee.

The Conference then adjourned to meet at four o'clock in the afternoon of the same day.

#### AFTERNOON SESSION OF THE CONFERENCE.

The Conference was called to order by the President, a quorum being present.

The Committee appointed to report to the Conference upon the communication received from the Philadelphia Drug Exchange then offered the following:

The committee to which has been referred the communication of the Philadelphia Drug Exchange respecting a proposed amendment of the section of the Federal Food and Drugs Act, governing the admission through the port of entry of drugs, the quality of which is under dispute or concerning the admissibility of which under the law there is a difference of opinion, respectfully report as follows:

1. The Committee is of the opinion that the evidence submitted indicates that, under existing practice, marked differences exist in the rulings at the different ports, whereby drugs which are refused at one port may be admitted at another.
2. That decisions regulating the admission of drugs are not enforced at all times at the same port of entry.
3. That the failure of the law to provide a method for review of the decision of the Secretary of Agriculture of the admissibility of a drug or chemical substance makes possible the existence of inequalities and lack of uniformity in drug importation, and may occasion instances of marked injustice to drug importers.
4. That the committee is not prepared at the present time to recommend a definite form of amendment for the correction of the faults referred to it, but does recommend that the whole subject be referred to a select committee of three, which committee should be instructed to co-operate with representatives of the Philadelphia Drug Exchange and of the Drug Trade Section of the New York Board of Trade and Transportation in an effort to obtain an amendment to that portion of the Food and Drugs Act which governs the admission to the United States of drugs submitted for entry as will bring a substantial correction of the faults complained of.

J. H. BEAL,  
A. G. ROSENGARTEN,  
C. MAHLON KLINE, Chairman.

On motion, the report was adopted and the committee was continued to act as the select committee referred to in the report. Dr. Beal declined to serve, and Mr. A. R. L. Dohme was appointed in his stead.

The committee appointed by the Executive Committee to interview the Commissioner of Internal Revenue respecting regulations, order forms, etc., under the Harrison Bill reported, verbally, that the Committee had been graciously received by Commissioner Osborne and referred to Mr. Talbot of the Law Division of the Internal Revenue office; that they had seen Mr. Talbot who expressed himself very anxious for the assistance and coöperation of the Committee; that the result of the interview was that Secretary Woodruff was to secure order blanks now used by the various manufacturers and wholesalers and submit same to Mr. Talbot that he might be guided thereby in determining the requirements of the trade also that Secretary Woodruff submit suggestions respecting the Record Book to be used under the Act.

On motion the report was accepted and approved and the committee continued to complete its work.

Mr. Stofer moved that each constituent association be assessed \$50.00 to replenish the funds of the Conference.

Motion carried.

Mr. Henry moved that the Conference approve the Stevens Bill to secure price protection, being H. R. No. 13305.

Motion carried.

Dr. Dohme moved that the Secretary be instructed to cable Governor General, Francis Burton Harrison of the Philippine Islands, congratulations on the passage of the Harrison Bill.

Motion carried.

The Committee then reported the following nominations:

President, Mr. John C. Wallace.

First Vice-President, Mr. Charles A. West.

Second Vice-President, Dr. Wallace C. Abbott.

Third Vice-President, Mr. James F. Finneran.

Secretary-Treasurer, Mr. Charles M. Woodruff.

EXECUTIVE COMMITTEE.

N. A. R. D., Mr. Samuel C. Henry.

A. Ph. A., Prof. James H. Beal.

N. W. D. A., Mr. C. Mahlon Kline.

N. A. M. M. P., Dr. A. R. L. Dohme.

A. A. Ph. C., Mr. R. C. Stofer.

On motion, the Secretary cast the ballot of the Conference for the persons named and they were declared elected.

On motion, the Conference then adjourned to meet at the call of the President, in accordance with the Code of Rules and Regulations.

CHARLES M. WOODRUFF,  
Secretary.